

“To Say & Not to Say”

At

IEP Meetings

What NOT to Say

“We can’t do...”

“We don’t do...”

“We never do...”

“We ONLY do...”

“We don’t believe in...”

“It would cost too much...”

“No student gets more
than...”

“We don’t have enough
staff to do ...”

“That’s not how our
program is set up...”

“We think your child needs
medication...”

“Maybe your child would
be better off in a private
school...”

“Just sign here, we’ve
already filled everything
out...”

“Then go ahead and sue
us...”

Refrain from:

Sidebars Note passing

Sighs Pencil tapping

Shoulder Shrugs Eye Rolling

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What TO Say

“What would you like to
see happen?”

“Are you using the
program at home?”

“Do you have data you
could share with us?”

“Does your private
provider have data s/he
could share?”

“Could you get us more
information?”

“We will provide a
program that meets your
child’s needs”

“We’d like to try...”

“Have you seen any
improvement in this area?”

“Have we described the
strategy we’re using?”

“How do you envision it
being implemented?”

“Let’s do an assessment
and determine what the
needs are.”

“Let me get that
information and get back to
you.”

“Let’s schedule another
meeting to...”